

YACHTSCAPES

Elite Charter Program



For our clients who charter multiple times a year on various yachts in different ports, we created the YACHTSCAPES Elite Charter Program. For an annual fee as low as \$30,000 (Ensign Program Level), paid over nine (9) months, a YACHTSCAPER receives access to our entire yacht fleet (Florida, The Bahamas, and the Northeast) with discounts off standard charter rates as well as premium ground transportation rates, watersports, preferred reservation times, exclusive events, and much more!

With a fleet of yachts ranging from 28' to over 110', we always have availability for charter clients or YACHTSCAPERS. Whether you desire a luxurious superyacht with all the watersports, a mid-size yacht with a few watersports, or our Formula 350 CBR for a short, private getaway, we can coordinate every detail. Our watersports include jet skis, paddleboards, SEABOBs, kayaks, floating islands, water skis, tubes, and floats.

Cruise the Gulf waters of Southwest Florida, Naples, the Florida Keys, The Bahamas, Newport, Martha's Vineyard, Nantucket Sound, Cape Cod, or The Hamptons on the most exquisite yachts with an attentive, professional crew. We handle every detail from ground transportation to menu development, floral arrangements, and photography; we coordinate your exceptional yachting experience for an afternoon, day, weekend, or longer.

PROGRAM LEVELS

Ensign		\$30,000 Annually 5% Discount
Lieutenant		\$60,000 Annually 7% Discount
Commander		\$80,000 Annually 15% Discount
Captain		\$100,000 Annually 20% Discount
Admiral (Corporate)		\$100,000 Annually 20% Discount

SAMPLE AGREEMENT (Lieutenant Program Level)

YACHTSCAPERS pay Naples Nantucket Yacht Group \$60,000 to join the YACHTSCAPES Elite Charter Program for one year—no long-term commitment.

PAYMENT TERMS

- A deposit of \$15,000 is due upon joining.
- Nine (9) additional payments of \$5,000 are due on the first of each month for a term of nine (9) months.
- Naples Nantucket Yacht Group issues a credit of \$64,200 into your YACHTSCAPES account, which can be applied to the cost of the following services: charters on any yachts in the fleet, premium ground transportation, and watersports rentals.

PROGRAM BENEFITS

- 7% off standard charter rates.
- 7% off standard premium ground transportation rates.
- 7% off watersports rentals.
- Complimentary three-hour sunset cruise on one of our yachts under 69'.

CONDITIONS

- YACHTSCAPER is responsible for all fuel charges, transient dockage, gratuities, taxes (over six passengers), food, beverages, and incidentals.
- Fleet selection may change without notice.
- Reservations are on a first-come-first-serve basis. If a yacht is unavailable due to maintenance or a schedule conflict, Naples Nantucket Yacht Group will provide an alternative.
- The dollar value of the boat/length of use will be deducted from your YACHTSCAPES account until fully depleted.
- If a YACHTSCAPER depletes their account before the agreement ends, a \$5,000 payment and assignment can be purchased to increase usage and maintain the same discount benefit.
- If a balance remains at the end of the agreement and the program is not renewed, the remaining balance can be used within the first three (3) months after the agreement expiration date.
- If a balance remains at the end of the agreement and the program is extended, the remaining balance will be added to the next-year dollar total.

CAPACITY

- Boats under 40'—6 Guests
- Boats under 50'—8 Guests
- Boats over 51'—12 Guests



Naples Nantucket Yacht Group

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Offices in Naples & Fort Lauderdale

Charters

Half-Day, Full-Day & Multi-Day

Fractional Ownership

Yacht Management

